

**AP INDUSTRIAL CORRIDORS INFRASTRUCTURE DEVELOPMENT CORPORATION LIMITED**

IHC Corporate, 1<sup>st</sup> Floor, Mangalagiri, Guntur, Andhra Pradesh

**Job description for the post of "General Manager (Land & Asset Management)" on Deputation/ APICDC Rolls for Head Office**

**Company Profile:**

AP Industrial Corridors Infrastructure Development Corporation Limited (APICDC) ("Company") is a Joint Venture Company established pursuant to the Shareholder's Agreement executed between National Industrial Corridor Development and Implementation Trust (NICDIT) representing Government of India and Andhra Pradesh Industrial Infrastructure Corporation Ltd. (APIIC) representing Government of Andhra Pradesh with 50% shareholding by each and having its registered office in 1st Floor, IHC Corporate, Plot No 3,4, & 6, Industrial Park, Mangalagiri, Guntur- 522503, Andhra Pradesh, India.

The Company was incorporated on 07.08.2018 under the provisions of the Companies Act, 2013 having CIN U45200AP2018PLC108963. The Company is engaged to carry on the business of development, implementation and maintenance of an Industrial Township Project, Trunk Infrastructure and the Strategic Projects at Krishnapatnam Industrial Node, Tirupati district, under Chennai-Bangalore Industrial Corridor; Orvakal Industrial Node, Kurnool district, under Hyderabad Banagalore Industrial Corridor; Kopparthu Industrial Node, Kadapa district, under Visakhapatnam-Chennai Industrial corridor and other upcoming nodes in the state of Andhra Pradesh.

**Role:**

To lead the end-to-end land administration, asset lifecycle management, encumbrance-free availability of land for industrial development, and long-term asset value protection. The role ensures that the organization's large-scale land assets are properly acquired, documented, safeguarded, regulated, and monetized consistent with development plans and Government norms.

**Key Responsibilities:**

**1. Land Administration & Governance**

- Lead procurement, securing, and optimal utilization of Company-owned land to facilitate planned development.
- Liaison with revenue authorities and upkeep of land bank records pertaining to survey numbers, extent, encumbrances, title status etc.,
- Develop and enforce land management policies, SOPs, and governance frameworks for secure custody and allotment of land assets.

## **2. Asset Monetization & Lease Management**

- Administer land licensing, usage rights for operational assets, monitor compliance with sale terms including development obligations and timelines.
- Identify and bring forward land parcels suitable for commercial exploitation or industrial allotment in line with master planning.

## **3. Encroachment Prevention & Legal Coordination**

- Establish surveillance mechanisms to protect against unauthorized occupation, encroachments and misuse of land.
- Initiate and pursue eviction and enforcement actions as per law for safeguarding ownership rights and title integrity.
- Coordinate with revenue departments, local authorities, and legal advisors for mutation, boundary disputes, and statutory compliance.
- Coordinate with revenue authorities for realisation of unspent/balance amount deposited for land acquisition, aspects pertaining to enhanced compensation, R&R issues etc.,

## **4. Digitization & Land Information Systems**

- Lead creation and maintenance of GIS-based land information system for real-time access to verified records.
- Routinely reconcile physical and digital records to ensure accuracy of asset inventory.

## **5. Inter-Departmental & Stakeholder Coordination**

- Work closely with Projects, Engineering and Marketing departments to ensure timely availability of development-ready lands.
- Facilitate coordination for land acquisition, conversion, utility interfaces, and statutory permissions.
- Maintain collaborative relationships with District Collectors, Revenue Divisions, and Government bodies for policy and approval support.

## **6. Reporting & Analytics**

- Preparation of periodic land asset status reports, MIS dashboards, compliance trackers, and risk assessments.
- Track performance metrics including land utilization ratios, asset revenue realization, and resolution timelines for disputes.

## **7. Risk, Compliance & Process Improvement**

- Identify risks affecting land availability/ownership and implement mitigation strategies, including title strengthening and boundary demarcation programs.
- Implement best practices in land governance, documentation security, and lifecycle management for long-term asset value enhancement.

- Ensure strict compliance with Government guidelines, policies, and audit frameworks related to land administration.
8. Carry out additional tasks and responsibilities in the interest of land and asset protection as directed by the Managing Director.

**Competencies & Skills:**

- Strong command over land matters including acquisition, ROR, mutation, cadastral systems, and legal processes
- Excellent stakeholder engagement skills with Government and local bodies
- Solid capability in dispute resolution, lease administration, and asset risk management
- Analytical, negotiation, and decision-making excellence
- Proven ability to lead multi-disciplinary land administration teams

<p><b><u>In case of Deputation:</u></b></p>
<p><b><u>Eligibility Criteria:</u></b> Officers/ Retired Officers from Central/State Government departments or PSUs Officers not below the rank of Dy. Collector / RDO /MRO or equivalent from the Revenue Department with a good track record.</p>
<p><b><u>Nationality:</u></b> Candidate from Indian nationality only.</p>
<p><b><u>Designation, Reporting &amp; Location</u></b> The designation shall be "General Manager (Land &amp; Asset Management)". Reporting will be to the MD, APICDC. The job location will be at APICDC Head Office and may require frequent travel.</p>
<p><b><u>Salary:</u></b> The existing pay scale will be protected in accordance with Government norms.</p>
<p><b><u>Norms of Deputation:</u></b> The deputation will be governed by standard foreign services terms and conditions prescribed by the Government of Andhra Pradesh.</p>
<p><b><u>Duration of Appointment:</u></b> The appointment shall be for a period of one year initially from the date of joining or up to the date of superannuation or until further orders, whichever is earlier. However, the period of deputation can be reduced or extended on mutual negotiations with the offering organizations.</p>
<p><b><u>Submission of Applications:</u></b> The applicants should submit their applications through proper channel through their respective HODs, CMDs / MDs.</p>

<b><u>Undertaking by the Applicant:</u></b>
An applicant has to give an undertaking as a part of the application that he/she will join the post, if selected. If an applicant does not give such undertaking, the application would be rejected.
<b><u>How to Apply:</u></b>
Eligible officers may submit their applications through the proper channel. The applications, complete in all respects, must reach the undersigned at the email address given below on or before <b>5:00 PM of 20.03.2026</b> . Hard copies of the same shall also be forwarded to the address mentioned below.
Applications which are received through the proper channel and are accompanied by the following certificates only shall be considered:
a. Statement giving the details of major or minor penalties imposed upon the Officer if any during the last ten (10) years
b. No objection certificate
c. Attested copies of ACRs for the past five years
The date of receipt of the complete application duly forwarded to the APICDC on or before <b>5:00 PM of 20.03.2026</b> . Incomplete applications shall be rejected.

<b><u>In case of APICDC Rolls:</u></b>
<b><u>Minimum Requirements:</u></b>
i. <b>Nationality:</b> Indian only.
ii. <b>Educational Qualification:</b> Should be a B.E/ B.Tech in Civil Engineering preferably with Post Graduation in Management from any University established by an Act of Government of India or State Act and recognized by the University Grants Commission and approved by AICTE.
iii. <b>Professional Experience:</b> Minimum 15 (Fifteen) years of post-qualification experience in infrastructure development with 5 years of relevant experience in the execution of area development projects.
iv. <b>Maximum Age:</b> Age should not be more than 50 years as on 31st December 2025.
<b><u>Designation, Reporting &amp; Location:</u></b>
The designation shall be " <b>General Manager (Land &amp; Asset Management)</b> ". Reporting will be to the MD, APICDC. The job location will be at Head Office, Mangalagiri and may require business-related travel. The position is on APICDC rolls.
The candidate should have been in minimum position of Assistant General Manager (AGM)/ Deputy General Manager (DGM)/ General Manager (GM) or equivalent position in relevant field for at least 02 (two) years in period of last 05 (five) years.
<b><u>Salary:</u></b> As per industry standards.

**How To Apply:** Candidates should submit their latest Resumes along with qualification and experience documents by mailing to [managerhr@apicdc.in](mailto:managerhr@apicdc.in) on or before **5:00 PM of 20.03.2026**. Applications received through any other mode shall be summarily rejected.

**Selection Process:** A Selection Committee will be constituted to short list, interview and recommend the candidate.

**Applications should be submitted to the following address:**

MD, APICDC, IHC Corporate, 1<sup>st</sup> Floor, Mangalagiri, Guntur, Andhra Pradesh-522503.  
Candidates should submit soft copy by mailing to [managerhr@apicdc.in](mailto:managerhr@apicdc.in)